



## 2009 Q3 report – Telephone conference

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NEUROSEARCH

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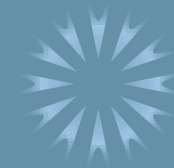
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# Financial reporting Q3 2009



(DKK million)	<b>Q3 2009</b>	Q3 2008	FY 2008
Revenue	<b>66</b>	50	67
Cost	<b>(326)</b>	(324)	(433)
Operating loss	<b>(260)</b>	(274)	(366)
Finance, net	<b>37</b>	(9)	(21)
Results affiliates	<b>(8)</b>	(8)	(29)
Tax	<b>34</b>	23	34
Net result	<b>(197)</b>	(268)	(382)
Capital resources	<b>704</b>	606	481

- Full year guidance unchanged: Operating loss ~ DKK 350 mill.
- Capital resources increased compared to Q3 2008
- Capital resources increased in November 2009 to ~ DKK 1.090 mill.

# Financing: Commercial transactions in 2009



- **GSK – January; expansion of former agreement**
  - Upfront payment + milestones and royalties
- **Eli Lilly – February; new drug discovery alliance**
  - USD 30 m in guaranteed funding + milestones and royalties
- **GSK – August; Advance of NSD-721 into Phase I**
  - Exercise of EUR 5 mill. share put option
  - Cash milestone payment of EUR 4 mill.
- **Janssen – August; new drug discovery alliance**
  - EUR 32 mill. in guaranteed funding + milestones and royalties

## Conclusions and outlook

- Four partner transactions in 2009
- Attractiveness of CNS Drug Discovery
- Financing ~ DKK 475 mill.
- Significant future revenue potential
- Strategic and financial goals obtained

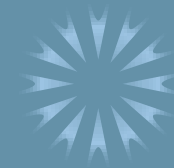
# Share offering completed November 2009



- **Pre-emptive rights issue completed**
  - Subscription rate 96,7%
  - 7.141.678 new shares issued
  - Total number of outstanding shares; 24,379,508
  
- **Net proceeds of DKK 402 million (EUR 54 million)**
  
- **Total capital resources post offering of ~ DKK 1 billion (~ EUR 130 million)**



# Financing and Use of Proceeds



## Purpose of the offering proceeds in combination with current capital resources

- 1 Ensure optimal pipeline progress
- 2 Ensure optimal launch of Huntexil<sup>®</sup>
- 3 Secure financial runway until break even
- 4 Expand late stage pipeline

Current financing until mid 2011

The offering extends financing to end 2011-mid 2013

Product	Activity	Supported by current financing	Supported by proceeds from the offering
Huntexil <sup>®</sup>	Finalisation of development and registration	✓	✓
Tesofensine	Full preparation for Phase III	✓	✓
ACR325	Phase Ib study and preparation for Phase II	✓	✓
Huntexil <sup>®</sup>	Product launch and commercialization		✓
Tesofensine	Completion of first Phase III study (TIPO-H)		✓
ACR325	Progress to Phase III in 2011		✓
ACR343	Progress into Phase IIb dose finding study		✓
Other	Pipeline strengthening and partnering		✓
<b>Total additional cost to be covered by net proceeds of DKK 402 million</b>			<b>DKK ~350-400m</b>

The proceeds from the offering will contribute to secure near term transformational potential of NeuroSearch

# NeuroSearch

## Building a CNS speciality pharma company



### Late stage products

- Huntexil® for Huntington's disease
  - planning for launch within a year from Phase III results
- Tesofensine for obesity – best in class drug candidate ready for Phase III

### Pipeline

- 12 novel drugs in development – partly partner financed
- Ensure continuous pipeline inflow from own R&D and through late-stage M&A

### Company fundamentals

- Attractive and productive CNS R&D platform and an integrated organisation of ~220 employees in Denmark and Sweden
- ~ EUR 130m financing and strong partners; GSK, Eli Lilly, Janssen & Abbott

### Building a CNS speciality pharma

- Huntexil®; orphan drug with all commercial rights retained - a unique business opportunity
- Near term transformation potential with a view to sustainable profitability from own sales



# Main highlights in 2009



- **Huntexil® (pridopidine); lead orphan drug for Huntington's disease**
  - Completion of recruitment in MermaiHD, a European Phase III HD study (437 patients)
  - Compassionate Use programme offered in Europe
  - The HART study in NA is still recruiting patients, while progressing satisfactorily
  
- **Tesofensine; Best in class anti-obesity drug (NCE)**
  - Successful outcome of End of Phase II meeting with the FDA
  - Intensified partner discussions in parallel with final Phase III preparations
  - Preparing to initiate one pivotal Phase III study in Q1 2010
  
- **ACR343; Supportive results in Phase I, prepared for Phase II in schizophrenia**
  
- **ACR325; Initiation of the first patient study in Parkinson's Dyskinesias**
  
- **NSD-788; Positive Phase I results and Proof-of-mechanism in anxiety/depression**
  
- **NSD-721 (GSK); Successfully advanced into Phase I (EURm 9 financing from GSK)**
  
- **3 new partner deals: Guaranteed funding of ~DKK 475 million + significant potential**

# Pipeline



Indication	Programme	Mechanism of action	Partner	Preclin.	Phase I	Phase II	Phase III	Market reg.
Huntington's disease	Huntexil®	Dopaminergic stabil.						
Obesity	Tesofensine	MRI						
ADHD	ABT-894	NNR modulator	Abbott					
Schizophrenia	ACR343	Dopaminergic stabil.						
Parkinson's dyskinesias	ACR325	Dopaminergic stabil.						
Cognitive dysfunctions	ABT-560	NNR modulator	Abbott					
Anxiety/depression	NSD-788	MRI	GSK					
Social anxiety disorder	NSD-721	GABA modulator	GSK					
Schizophrenia	NSD-761	Ion channel mod.	GSK					
Psychoses	NSD-847	Dopaminergic stabil.	GSK					
ADHD	NSD-867	Cortical enhancer	GSK					
Autoimmune diseases	NSD-726	Ion channel mod.						

# Near term milestones



## Huntexil® - Huntington's disease

- Results from 6 months blinded part of MermaiHD (EU Phase III study)
- Potential initiation of Named Patient programme (pricing)
- Results from HART (confirmatory Phase IIb study)
- Results from 6 months extension phase of MermaiHD (12 months data)
- Submission of first market applications

## Tesofensine - Obesity

- Continue partnering process
- Completion of production for Phase III development
- Initiation of one pivotal Phase III study (TIPO-H) (out of four planned studies)

## ACR343 - Schizophrenia

- Initiation of Phase II study in sub-segment of schizophrenia patients

## ACR325 - Dyskinesias in Parkinson's disease

- Results from ongoing Proof-of-Mechanism study (human PET-study)
- First efficacy results from Phase Ib study in Parkinson patients
- Initiation of Phase IIb dose-finding programme





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