

interim report january – september 2012

» continuous changes in market «

january – september 2012

- Operating income decreased by 13 percent to SEK 710.7 million (818.0)
- Profit after tax for the period fell by 36 percent to SEK 135.9 million (212.1)
- Earnings per share before dilution fell by 36 percent to SEK 0.78 (SEK 1.21)

july – september 2012

- Operating income decreased by 23 percent to SEK 212.5 million (276.3)
- Profit after tax for the period fell by 72 percent to SEK 22.0 million (77.6)
- Earnings per share before dilution fell by 72 percent to SEK 0.13 (SEK 0.44)

- Low trading activity behind the lower results
- Sweden moves a step closer to strengthened rights on pensions transfer
- Third quarter profits burdened by an SEK 9 million adjustment in the value of the holding in Burgundy

operating profit (january-september)

178.5 (267.0)
SEK million

number of active customers
(30 september)

360,800 (337,400)

net savings (january-september)

5.6 (8.3)
SEK billion

total savings capital (30 september)

100 (87)
SEK billion

number of trades (january-september)

9,868,600 (11,460,700)

cost coverage (january-september)

91 (93)
percent

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ceo's statement

low activity among savers

Despite a stabilised stock market with rising prices on all Nordic stock exchanges in the third quarter, interest in share trading among savers is seen to remain lukewarm. This low level of activity is reflected in Nordnet's earnings for the period. The inflow of customers remains favourable – providing evidence that Nordic savers perceive the advantages of Nordnet as a modern and cost-efficient alternative. We operate in a changing industry and market, where Nordnet is well placed to strengthen its position.

Pensions on the agenda

During the quarter, the results of the Swedish life insurance enquiry (*Livförsäkringsutredningen*) were presented. The enquirer proposes a strengthened right of transfer for Swedish savers and increased transparency in pension savings. The ambition to strengthen savers' rights is entirely right and in line with what one should be able to expect of modern legislation. Various issues remain however, including upper time limits for transfers and an upper ceiling on the actual transfer charge. There also remains the issue of the prohibition on commission for insurance brokers, which is being examined separately. According to the latest announcement, that report is to be presented later this year. Denmark has progressed a stage further than Sweden with regard to the prohibition of commission, transfer rights and increased transparency in the cost structure. There, pension companies must clearly account for the annual cost in percent, which makes Nordnet's low fees and extensive range clear to savers. Pensions remain a highly prioritised area and we launched a transfer service in Denmark during the quarter.

Growth

I began my journey with Nordnet on 9 August. My foremost assignment as the new CEO is growth. Our strength lies in the Nordic platform and the economies of scale and cost-efficiency that it brings. We think broadly and I see potential in developing Nordnet in all product areas and across our four markets. Given the current market situation, it is important for us to find additional legs to stand on, making us less sensitive to the mood swings of the stock market. In the area of pensions, we gain additional traction from the above mentioned trend towards increased transparency and transfer rights. We are also looking at how we can further develop our credit offering. The times favour Nordnet, not least because of the accelerating digitisation we are seeing both in society in general as well as in the bank sector. We are continuing to work to strengthen the overall customer experience and to progress further towards our objective of having the sector's most satisfied customers. Our vision stands firm – we will become the leading bank for savings in the Nordic region by 2018.



Håkan Nyberg
CEO, Nordnet

P.S. As the new CEO, I have received quite a few questions about Nordnet and our strategy for the future. I will answer the most frequent questions on the next page.



q&a with håkan nyberg

What are you prioritising as CEO?

My foremost assignment at Nordnet is growth; and in the prevailing market situation – consequently, reviewing our income flows and determining how we can grow in the future are priorities. We cannot simply hope for trading activity to return to full power; instead, we must review how we can grow our business in all product areas and in all markets. There are different paths towards this goal – we will continue to be innovative in our product development to remain at the fore in the digital customer experience, but we will also improve at truly understanding our customers' needs. There is clear potential in increasing the commitment of our existing customers, while we will continue to attract new customers with our strong offering.

How will Nordnet grow in the future if stock market activity levels fail to return?

Despite the fact that we are now witnessing record-low stock market activity among savers, I do not believe that interest in saving per-se has decreased. Instead, customers are seeking safer forms of investment – and this is where we can strengthen our offering. Then I also believe we have considerable potential for growth in the areas of pensions and the simpler bank and credit products. Among the first projects that I initiated when I began my job was to review which products we should offer to both add value for customers and increase the stability of our income – and this is a matter I will return to in the future.

What is your view on future acquisition opportunities?

We are focusing primarily on organic growth but are not closing the door on possible acquisitions. However, our strategy is Nordic and we are confident in the potential of the Nordic region – consequently, no acquisitions in new markets are planned.

What are your financial targets?

Nordnet's previous objective of doubling its sales from levels in 2007 is no longer valid. A great deal has happened in recent years and both the stock market and our income sources look completely different today. In my view, my assignment to generate growth also includes improving profitability. Our Nordic platform is both scalable and cost-efficient and will generate greater profitability as income grows. After just two months as CEO, it is too early for me to set up external financial targets, but I may have cause to return to this.

What cost level do you expect going forward?

Since the second half of 2011, we have maintained a cost level of about SEK 60 million per month and that was also the case this quarter. I am commencing my growth assignment by looking at how we can increase our income, but if movements in the market are to our disadvantage, we may, of course, also have to review the cost side. In the current market situation, SEK 60 million seems reasonable.

business development

introduction

The first nine months of the year have offered a bumpy rise on the Nordic stock exchanges, resulting in uncertain savers and decreased activity. Net commission for the period January to September was SEK 23 per trade, compared with SEK 27 in the corresponding period in 2011. The principal explanation behind the lower level is the fact that the customer group with the lowest commission have accounted for a larger proportion of trades.

The number of active customers is 360,800, corresponding to an increase of 7 percent over the past 12-month period. The number of active accounts was 435,600, corresponding to an increase of 10 percent. Each customer has an average of 1.20 accounts.

Our customers made an average of 52,493 trades per day during the the period, which is a decline of 14 percent compared with the year-earlier period. In the third quarter, an average 43,700 trades were made per day. Systems accessibility for the quarter was 99.9 percent.

Our customers' total savings capital amounted to SEK 100 billion at the end of the period, an increase of SEK 10 billion or approx. 11 percent since the start of the year. The increase in savings capital can be attributed both to positive net savings and a rising stock market during the period. In the third quarter, the savings capital increased by approximately SEK 3.9 billion. Net savings for the first nine months of the year amounted to SEK 5.6 billion.

The number of accounts with fund savings was 91,400 at the end of the period, which is an increase of 5,900 since the start of the year. Savings capital in funds totalled SEK 18.0 billion, which is an increase of SEK 2.3 billion since the beginning of 2012.

There were approximately 71,200 accounts with pension savings and endowment insurance at the end of the period, representing an increase of 7,000 accounts since the start of the year. The combined savings capital has risen by SEK 3.0 billion to about SEK 21.0 billion since the start of the year, of which some SEK 15.2 billion is in the form of endowment insurance. Since the launch, approximately 9,500 accounts have been opened within Nordnet's occupational pension offering in Sweden and Denmark, with a total savings capital of approximately SEK 1.6 million.

Table: Summary of accounts and savings

	30/09/2012	30/09/2011	30/09/2012	30/09/2011
	Number of accounts	Number of accounts	Savings capital (bn)	Savings capital (bn)
Investments & savings	314,600	292,100	77.3	67.7
Pension	71,200	61,800	21.0	17.8
of which endowment insurance	39,000	37,300	15.2	13.7
of which occupational pension	9,500	6,800	1.6	1.0
Bank	49,800	40,800	1.6	1.3
of which savings accounts	25,600	18,500	1.6	1.3
of which private loans	24,200	22,300	*	*
Total	435,600	394,700	100	87

*Lending amounts to SEK 1.73 billion (1.48).

income and expenses

January – September 2012

During the period, operating income declined by 13 percent to SEK 710.7 million as a result of decreased net commission. During the period, 9.9 million trades were made, compared with 11.5 million in the year-earlier period. Net commission per trade was SEK 23, compared with SEK 27 in the year-earlier period.

Operating costs before credit losses decreased by 4 percent to SEK 499.7 million compared with the first nine months of 2011. The lower cost level is mainly explained by reduced costs for the administrative platform.

Operating profit fell by 33 percent to SEK 178.5 million and the profit for the period declined by 36 percent to SEK 135.9 million. The profit margin was 19 (26) percent. Earnings per share before dilution fell by 36 percent to SEK 0.78 (1.21).

Cost coverage, i.e. operating income excluding transaction-related net commission in relation to operating expenses, amounted to 91 percent (93).

Operating income excluding transaction-related net commissions fell by 5 percent compared with the previous year. Investment in marketing decreased by 14 percent and amounted to SEK 27.7 million for the period.

Table: Profit per country

January - September	Sweden		Norway		Denmark		Finland		Group	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
Operating income	452.2	502.3	111.6	124.9	50.0	60.0	96.9	130.8	710.7	818.0
Operating expenses	-259.5	-278.0	-90.2	-83.9	-56.3	-55.3	-93.7	-100.9	-499.7	-518.1
Profit before credit losses	192.6	224.3	21.5	41.0	-6.2	4.7	3.2	29.9	211.0	299.9
Credit losses	-32.5	-32.0	0.0	-0.4	0.0	-0.4	0.0	0.0	-32.5	-32.9
Operating profit	160.1	192.3	21.4	40.6	-6.2	4.3	3.2	29.8	178.5	267.0
Operating margin	35%	38%	19%	32%	neg.	7%	3%	23%	25%	33%
Number of customers	199,800	189,200	52,900	50,100	24,300	21,600	83,800	76,500	360,800	337,400
Number of accounts	251,800	231,000	59,400	54,500	29,100	24,800	95,300	84,400	435,600	394,700
Savings capital (SEK billion)	60	51	11	10	7	5	22	21	100	87
Number of trades	5,407,100	6,339,000	1,516,400	1,886,000	1,087,100	1,207,900	1,858,000	2,027,800	9,868,600	11,460,700

Q3 2012

Compared with the third quarter of 2011, operating income declined by 23 percent to SEK 212.5 million, mainly as a result of decreased net commission. Operating expenses before credit losses rose by 2 percent to SEK 169.7 million.

Operating profit fell by 67 percent to SEK 33.0 million and the profit for the period declined by 72 percent to SEK 22.0 million. The profit margin was 10 (28) percent. Earnings per share before dilution fell by 72 percent to SEK 0.13 (0.44).

In the third quarter, operating profit was burdened by a revaluation of SEK 9 million in the company's holding in the Burgundy exchange. The adjustment was based on an assessment of the anticipated earnings trend.

market development

During the third quarter, Nordnet's customers made 2,840,800 trades on all markets, corresponding to a decline of about 1,344,500 compared to the same period last year. The drawn-out macroeconomic uncertainty, particularly in Europe, has had a clear impact on savers, who have chosen to reallocate their portfolios to the advantage of low-risk products. Net savings, that is, customers' deposits of cash and securities less withdrawals, amounted to SEK 0.1 billion, a decline of SEK 1.9 billion compared with the corresponding quarter in 2011.

Sweden

Over the quarter, trading activity among Swedish customers fell by 35 percent compared with the corresponding quarter in 2011. Over the quarter, the number of active accounts rose by 3,600, corresponding to 1.4 percent. Over the past 12-month period, the number of active accounts has grown by 9.0 percent. In Sweden, pensions have been high on the agenda. The government's life insurance enquiry presented a proposal for a reinforced right of transfer. This change in the pensions landscape will probably benefit Nordnet going forward.

Norway

During the quarter, trading activity among Norwegian customers fell by about 38 percent compared with the corresponding quarter in 2011. Over the quarter, the number of active accounts rose by 1,200, corresponding to 2.0 percent. Over the past 12-month period, the number of active accounts has grown by 9.0 percent. Although the Oslo Børs stock exchange rose by 9.5 percent in the third quarter, an increasing number of Norwegian savers are choosing to redistribute their portfolios by decreasing their holdings of shares, reducing their leverage and instead buying into fixed interest funds. In September, Nordnet's *spare- og invesTOUR* (savings and investment roadshow) kicked off. Over 12 weeks, savers in 12 cities will have the opportunity to meet Nordnet and so far the response has been positive.

Denmark

Trading activity among Danish customers fell by about 19 percent compared with the corresponding quarter in 2011. Over the quarter, the number of active accounts rose by 1,200, corresponding to 4.1 percent. Over the past 12-month period, the number of active accounts has grown by 17.3 percent. In Denmark too the stock market has risen and the Danish C20 index was up by 10.5 percent. Net savings were higher compared with the corresponding quarter in 2011 and this can largely be explained by the launch of private banking in Denmark having been received well in the market, as well as by new inflows of pensions savers. In August, renowned investment economist Per Hansen was launched as a spokesperson for Nordnet in Denmark, generating a clear effect in the media since the start.

Finland

Trading activity among Finnish savers fell by about 23 percent during the quarter compared with the corresponding quarter in 2011. Over the quarter, the number of active accounts rose by 3,100, corresponding to 3.3 percent. Over the past 12-month period, the number of active accounts has grown by 12.9 percent. Although fund savings are relatively low among Nordnet's customers in Finland, Nordnet's fund campaigns have begun to generate results, with a 17 percent increase in customers with fund savings in the quarter. Nordnet's Finnish customers can now also save in funds on a monthly basis.

financial position

Nordnet offers two types of lending – loans with securities as collateral and unsecured loans. For both, Nordnet has well developed procedures for dealing with credit risks.

For unsecured loans, a tried and tested scoring model is used to assess the credit risk of private individuals applying for credit. The model assesses the risk associated with each loan application and provides the basis for approval and pricing. The credit risk in these lending operations is to be considered higher than in Nordnet's other operations, although this is matched by higher interest margins.

Nordnet's deposit surplus is mainly invested in covered bonds and the Nordic banking system.

At the end of the period, the Group's liquid funds, including liquid funds in the insurance business, amounted to SEK 3,632 million, of which frozen assets amounted to SEK 88 million. Liquid funds include loans to credit institutions and liquid funds in assets within the insurance business. In addition, the Group has interest-bearing investments with a total fair value of SEK 6,648 million. The Group's equity amounted to SEK 1,461 million. The equity is divided between 175,027,886 shares at SEK 8.34 per share.

As regards the financial conglomerate in which Nordnet AB (publ) is the Parent Company, the asset base amounted to SEK 1,099.3 million and the capital requirement to SEK 534.4 million, producing a capital surplus of SEK 564.9 million. At the close of the quarter, the capital coverage ratio amounted to 2.06 compared with 1.87 at the corresponding time in 2011.

other

parent company

The Parent Company is a holding company. Net interest for the first nine months of 2012 amounted to an expense of SEK 4.5 million. This amount includes internal Group net interest expense of SEK 4.8 million. The Parent Company's operating income amounted to SEK 6.7 million and relates to internal Group administrative services. The Parent Company's profit after financial items amounted to SEK 10.1 million. The Parent Company's liquid funds amounted to SEK 4.5 million, and its equity to SEK 1,037.6 million.

employees

On 9 August, Håkan Nyberg became the new CEO of Nordnet. During the period, the company's senior management team was increased by five individuals. Since 31 August, the senior management team consists of the following people: CEO Håkan Nyberg, CFO Jacob Kaplan, CAO Carina Tovi, CCO Johan Tidestad, CEO Nordnet Pensionsförsäkring AB Martin Sandén, Head of HR Maino Öhrn, Country General Manager Sweden Jan Dinkelspiel, Country General Manager Norway Anders Skar, Country General Manager Danmark Max Gandrup and Country General Manager Finland Niklas Odenwall.

As of 30 September 2012, the company had 343 full-time employees (336). The average number of full-time positions for the period was 326 (328). Full-time employees include temporary employees but not employees on parental or other leave.

significant risks and uncertainties

Nordnet's operations are influenced by a number of environmental factors, the effects of which on the Group's profit and financial position can be controlled to varying degrees. When assessing the Group's future development, it is important to take into account the risk factors alongside any opportunities for profit growth. A description of Nordnet's exposure to risk and handling of risks can be found in note 7 in the Annual Report for 2011. There have been no significant changes since that time.

transactions with closely related parties

E. Öhman J:or AB is associated with Nordnet AB (publ) as E. Öhman J:or AB has a direct holding, and the owners of E. Öhman J:or AB have a direct holding in Nordnet AB (publ). The Emric Group and its parent company Emric AB are closely related parties to Nordnet AB (publ) in that E. Öhman J:or AB is a shareholder in the company. The Emric Group administers Nordnet Bank AB's unsecured loans. Nordnet has a cooperation agreement with E. Öhman J:or Fonder AB, whose private customer stock Nordnet took control of in the fourth quarter of 2011. For additional information, please see Note 6 in the 2011 Annual Report.

performance-related share programme

In accordance with decisions by the Annual General Meetings of 22 April 2010, 28 April 2011 and 26 April 2012, Nordnet has established three long-term performance-related share incentive schemes: "Performance-Related Share Scheme 2010", "Performance-Related Share Scheme 2011" and "Performance-Related Share Scheme 2012", covering about 25 people including the CEO.

Employees who participate in the "Performance-Related Share Schemes 2010, 2011 and 2012" can set aside an amount corresponding to a maximum 5 percent of their gross remuneration to buy Nordnet shares on NASDAQ OMX Stockholm over a 12-month period from the implementation of each scheme. If the shares purchased are retained by the employee for at least three years the date of the investment, if the employee has been employed within the Nordnet Group during the entire three-year period and if the pre-agreed earnings-based performance targets are achieved, the employee will have the right to a compensation-free matching of those shares according to a predetermined amount.

Due to the Performance-Related Share Programmes 2010, 2011 and 2012, the 2012 Annual General Meeting decided to authorize the board to carry out acquisition and transfer of shares in Nordnet AB (publ) on NASDAQ OMX Stockholm. This authorization may be exercised on one or more occasions before the Annual General Meeting in 2013. A maximum of 733,500 shares may be acquired in order to ensure delivery of shares to participants in Performance-Related Share Programmes 2010, 2011 and 2012. Of these, a maximum of 169,600 shares may be purchased and transferred in order to cover general payroll taxes and other costs related to the programmes.

contingent liabilities

The matter with the Swedish National Tax Board on Nordnet's right to deductions for the opening VAT balance for fiscal years 2009 and 2010 is finished.

future calendar events

Year-end report 2012	8 February 2013
Interim report January–March 2013	24 April 2013
Annual General Meeting 2013	24 April 2013
Interim Report January–June 2013	17 July 2013
Interim report January – September 2013	23 October 2013
Year-end report 2013	February 2014

presentation to analysts, shareholders and the media

CEO Håkan Nyberg and CFO Jacob Kaplan will be presenting the report and answering any questions on Thursday 18 October at the Nordnet's premises at Mäster Samuelsgatan 9, in Stockholm at 10.30 CET. The presentation will be made in English and can also be followed via the internet at www.org.nordnet.se.

The information in this report is that which Nordnet AB (publ) is required to publish in accordance with the Swedish Financial Instruments Trading Act and/or the Swedish Securities Act. This information has been submitted to the market for publication on 18 October 2012 at 08.30 CET.

The CEO provides his assurance that this interim report provides an accurate overview of the operations, position and earnings of the Group and the Parent Company, and that it also describes the principal risks and sources of uncertainty faced by the Parent Company and the companies within the Group.

Bromma, 18 October 2012,

Håkan Nyberg
CEO

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review report

Nordnet AB (publ), corporate ID 556249-1687

Introduction

We have reviewed the condensed interim report for Nordnet AB as at September 30, 2012 and for the nine months period then ended. The Board of Directors and the Managing Director are responsible for the preparation and presentation of this interim report in accordance with IAS 34, the Swedish Annual Accounts Act for Credit Institutions and Securities Companies and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

Scope of review

We conducted our review in accordance with the Swedish Standard on Review Engagements, SÖG 2410 *Review of Interim Reports Performed by the Independent Auditor of the Entity*. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, ISA, and other generally accepted auditing standards in Sweden.

The procedures performed in a review do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material aspects, in accordance with IAS 34 and the Swedish Annual Accounts Act for Credit Institutions and Securities Companies regarding the Group, and in accordance with the Swedish Annual Accounts Act regarding the Parent Company.

Stockholm, 18 October 2012

Ernst & Young AB

Peter Strandh

Authorized Public Accountant

Consolidated Income Statement (SEK million)	Note	3 months	3 months	9 months	9 months	12m rolling	12 months
		jul-sep 2012	jul-sep 2011	jan-sep 2012	jan-sep 2011	oct-sep 2012	jan-dec 2011
Interest income		142.6	148.5	444.4	444.4	604.6	604.6
Interest expenses		-17.1	-16.1	-49.4	-39.2	-67.5	-57.3
Commission income		119.9	184.2	403.5	523.7	557.4	677.6
Commission expenses		-40.8	-55.9	-136.7	-170.0	-184.0	-217.4
Net result of financial transactions		-0.8	11.9	20.6	27.7	24.5	31.6
Other operating income		8.7	3.8	28.2	31.4	41.9	45.1
Total operating income		212.5	276.3	710.7	818.0	976.9	1,084.2
General administrative expenses	1	-144.6	-134.4	-421.5	-429.0	-561.0	-568.5
Depreciation and amortization	2	-15.7	-17.5	-47.1	-53.6	-62.7	-69.3
Other operating expenses	3	-9.4	-13.8	-31.1	-35.5	-49.7	-54.1
Total expenses before credit losses		-169.7	-165.6	-499.7	-518.1	-673.5	-691.9
Profit before credit losses		42.8	110.7	211.0	299.9	303.5	392.3
Net credit losses		-9.7	-9.7	-32.5	-32.9	-40.5	-40.9
Operating profit		33.0	101.0	178.5	267.0	262.9	351.5
Tax on profit for the period		-11.0	-23.4	-42.6	-54.9	-69.0	-81.3
Profit for the period		22.0	77.6	135.9	212.1	193.9	270.1
Of which, attributable to:							
shareholders of the Parent Company		22.0	77.6	135.9	212.1	193.9	270.1
Average number of shares before dilution		175,027,886	175,027,886	175,027,886	175,027,886	175,027,886	175,027,886
Earnings per share before dilution		0.13	0.44	0.78	1.21	1.11	1.54
Average number of shares after dilution		175,027,886	175,027,886	175,027,886	175,027,886	175,027,886	175,027,886
Earnings per share after dilution		0.13	0.44	0.78	1.21	1.11	1.54
Note 1							
Personnel costs		-73.0	-66.9	-205.9	-208.6	-271.8	-274.5
Other administrative expenses		-71.6	-67.5	-215.6	-220.4	-289.2	-294.0
		-144.6	-134.4	-421.5	-429.0	-561.0	-568.5
Note 2							
Depreciation		-15.7	-17.5	-47.1	-53.6	-62.7	-69.3
		-15.7	-17.5	-47.1	-53.6	-62.7	-69.3
Note 3							
Marketing		-8.2	-12.6	-27.7	-32.0	-45.1	-49.5
Other operating expenses		-1.2	-1.2	-3.5	-3.5	-4.6	-4.6
		-9.4	-13.8	-31.1	-35.5	-49.7	-54.1

Consolidated Statement of Comprehensive Income	3 months	3 months	9 months	9 months	12m rolling	12 months
	jul-sep 2012	jul-sep 2011	jan-sep 2012	jan-sep 2011	oct-sep 2012	jan-dec 2011
Profit for the period	22.0	77.6	135.9	212.1	193.9	270.1
Change in value of assets available for sale	15.9	10.0	27.2	14.8	25.7	13.3
Tax on change in value of assets available for sale	-4.2	-2.6	-7.2	-3.9	-6.8	-3.5
Change in value of net investment hedges	2.1	0.0	2.6	1.6	2.6	1.6
Tax on change in value of net investment hedges	-0.6	0.0	-0.7	-0.4	-0.7	-0.4
Translation of foreign operations	-10.5	6.1	-12.9	13.4	-31.7	-5.4
Total other comprehensive income after tax	2.8	13.5	9.1	25.4	-10.9	5.5
Total comprehensive income after tax	24.8	91.1	145.0	237.5	183.0	275.6
Of which, attributable to:						
shareholders of the Parent Company	24.8	91.1	145.0	237.5	183.0	275.6

Consolidated Statement of Financial Position (SEK million)	30/09/2012	30/09/2011	31/12/2011
Assets			
Loans to credit institutions	861.2	900.2	1,837.8
Loans to the public	5,046.4	4,700.8	4,629.7
Financial assets at fair value	36.4	101.7	56.9
Financial assets available for sale	6,611.5	6,110.4	5,115.1
Financial assets - policy holders bearing the risk	18,954.3	16,420.5	16,463.5
Intangible fixed assets	482.6	529.3	513.3
Tangible fixed assets	32.5	31.7	32.7
Other assets	149.8	189.7	310.5
Prepaid expenses and accrued income	128.0	107.8	102.9
Total assets	32,302.7	29,092.1	29,062.3
Liabilities			
Deposits and borrowing by the public	10,484.7	10,476.1	10,708.4
Liabilities to policyholders	18,955.0	16,422.1	16,464.7
Other liabilities	1,083.1	493.3	185.6
Accrued expenses and deferred income	143.7	133.7	98.5
Subordinated liabilities	175.7	175.7	175.7
Total liabilities	30,842.2	27,701.0	27,633.0
Shareholders' equity			
Share capital	175.0	175.0	175.0
Other capital contributions	471.9	471.8	471.9
Other provisions	-56.4	-45.6	-65.5
Accrued profit including profit for the period	870.0	789.9	847.9
Total shareholders' equity	1,460.5	1,391.1	1,429.3
Total liabilities and shareholders' equity	32,302.7	29,092.1	29,062.3
Consolidated changes in shareholders' equity (SEK million)			
Opening shareholders' equity	1,429.3	1,241.1	1,241.1
Profit for the period	135.9	212.1	270.1
Total other comprehensive income after tax	9.1	25.4	5.5
Dividend	-113.8	-87.5	-87.5
Closing shareholders' equity	1,460.5	1,391.1	1,429.3

Consolidated Statement of Cash Flows (SEK million)	3 months jul-sep 2012	3 months jul-sep 2011	9 months jan-sep 2012	9 months jan-sep 2011	12m rolling oct-sep 2012	12 months jan-dec 2011
Operating activities						
Cash flow from operating activities before changes in working capital	23.3	74.8	137.6	268.3	280.2	410.9
Cash flow from changes in working capital	555.1	1,804.6	486.1	2,190.9	268.0	1,972.8
Cash flow from operating activities	578.3	1,879.4	623.7	2,459.2	548.1	2,383.6
Investing activities						
Purchases and disposals of intangible and tangible fixed assets	-9.7	-	-23.0	-10.4	-38.0	-25.4
Net investments in financial instruments	-841.6	-1,515.1	-1,462.9	-4,240.6	-433.1	-3,210.8
Cash flow from investing activities	-851.3	-1,515.1	-1,485.9	-4,251.0	-471.1	-3,236.1
Financing activities						
Cash flow from financing activities	-	-	-113.8	-87.5	-113.8	-87.5
Cash flow for the period	-273.0	364.3	-976.0	-1,879.3	-36.7	-940.0
Cash and equivalents at the start of the period	1,134.7	535.4	1,837.8	2,777.9	900.2	2,777.9
Exchange rate difference for cash and equivalents	-0.5	0.5	-0.6	1.6	-2.3	-0.1
Cash and equivalents at the end of the period	861.2	900.2	861.2	900.2	861.2	1,837.8
Income Statement - Parent Company (SEK million)						
	3 months jul-sep 2012	3 months jul-sep 2011	9 months jan-sep 2012	9 months jan-sep 2011	12m rolling oct-sep 2012	12 months jan-dec 2011
Net sales	2.7	18.6	6.7	54.9	16.6	64.8
Total operating income	2.7	18.6	6.7	54.9	16.6	64.8
Other external costs	-1.2	-2.2	-4.2	-7.0	-4.8	-7.6
Personnel costs	-1.5	-14.7	-3.5	-45.2	-12.0	-53.7
Other operating expenses	-0.3	-0.7	-0.8	-1.4	-1.7	-2.2
Operating profit	-0.4	0.9	-1.8	1.3	-1.9	1.2
Profit from financial investments:						
Result from participations in affiliated companies	-	-	25.0	-	345.5	320.5
Write-down of financial assets	-8.6	-	-8.6	-	-17.6	-9.0
Other interest and similar income	1.9	1.8	5.6	5.4	7.6	7.4
Interest expense and similar expense	-3.1	-4.5	-10.1	-12.7	-14.0	-16.6
Profit after financial items	-10.2	-1.7	10.1	-6.0	319.6	303.5
Tax on profit for the period	0.4	0.4	-0.7	1.4	-2.1	-
Profit for the period	-9.7	-1.3	9.4	-4.6	317.5	303.5
Total Other Comprehensive Income - Parent company (SEK million)						
	3 months jul-sep 2012	3 months jul-sep 2011	9 months jan-sep 2012	9 months jan-sep 2011	12m rolling oct-sep 2012	12 months jan-dec 2011
Profit for the period	-9.7	-1.3	9.4	-4.6	317.5	303.5
Total other comprehensive income after tax	-	-	-	-	-	-
Total comprehensive income after tax	-9.7	-1.3	9.4	-4.6	317.5	303.5
Balance Sheet - Parent Company (SEK million)						
				30/09/2012	30/09/2011	31/12/2011
Assets						
Financial fixed assets				1,150.5	1,138.0	1,129.0
Current assets				109.1	110.2	280.7
Cash and bank balances				4.5	5.7	11.6
Total assets				1,264.0	1,253.9	1,421.3
Shareholders' equity and liabilities						
Shareholders' equity				1,037.6	833.8	1,142.0
Current liabilities				226.4	420.0	279.3
Total liabilities and shareholders' equity				1,264.0	1,253.9	1,421.3

Capital requirements for the financial conglomerate (SEK million)	30/09/2012	30/09/2011	31/12/2011
Shareholder's equity, Group	1,460.5	1,391.1	1,429.3
Plus debenture loan	175.7	175.7	175.7
Less expected dividend for the 2012 financial year	-54.4	-84.8	-113.8
Less intangible fixed assets and deferred tax receivables	-482.6	-533.0	-513.3
Capital base	1,099.3	949.0	977.9
Capital requirement for regulated units within the banking and securities sector	503.0	480.5	465.8
Theoretical solvency requirement for non-regulated units in the largest financial sector	0.8	2.1	1.6
Capital requirement for regulated units within the insurance sector	30.6	25.9	26.0
Capital requirement	534.4	508.6	493.4
Capital surplus	564.9	440.4	484.5
Capital coverage ratio	2.06	1.87	1.98

The table above relates to the financial conglomerate consisting of Nordnet AB (publ) and all of its subsidiaries. The capital basis of the financial conglomerate has been calculated in accordance with the consolidation method. The Group-based financial statements have been compiled in accordance with the same accounting principles as the consolidated financial statements.

accounting principles

Nordnet AB's (publ) consolidated financial statements are compiled in accordance with International Financial Reporting Standards (IFRS) approved by the EU. This report for the Group has been compiled in accordance with IAS 34, Interim Financial Reporting. In addition, the Group complies with the Annual Accounts Act for Credit Institutions and Securities Companies (ÅRKL) and the regulations of the Swedish Financial Supervisory Authority (FFFS 2008:25). The interim report for the parent company has been compiled in accordance with the Annual Accounts Act. The accounting principles applied in this report are those described in the Nordnet's Annual Report for 2011, Note 5, the section entitled "Accounting principles applied".

Financial development per quarter - Group (SEK million)	Q3 12	Q2 12	Q1 12	Q4 11	Q3 11	Q2 11	Q1 11	Q4 10
Net interest	125.5	132.3	137.3	142.0	132.4	139.3	133.7	112.1
Net commission - not trade related	15.9	16.7	10.3	17.3	19.6	15.0	14.7	16.7
Net commission - trade related	63.3	63.9	96.8	89.2	108.7	77.5	118.2	106.5
Net result of financial transactions	-0.8	10.4	11.0	3.9	11.9	2.2	13.6	3.1
Other income	8.7	10.2	9.4	13.7	3.8	17.6	10.0	111.6
Operating income	212.5	233.4	264.9	266.2	276.3	251.6	290.1	349.8
General administrative expenses	-144.6	-141.2	-135.7	-139.5	-134.4	-145.2	-149.4	-198.9
Depreciation	-15.7	-15.8	-15.5	-15.7	-17.5	-17.6	-18.6	-20.6
Other operating expenses	-9.4	-11.6	-10.1	-18.6	-13.8	-10.6	-11.1	-18.8
Net credit losses	-9.7	-11.8	-11.0	-8.1	-9.8	-11.5	-11.7	-9.7
Expenses	-179.4	-180.5	-172.3	-181.8	-175.4	-184.9	-190.8	-248.0
Operating profit	33.0	52.9	92.6	84.4	101.0	66.7	99.3	101.7
Earnings per share before dilution	0.13	0.24	0.41	0.33	0.44	0.32	0.45	0.45
Cost coverage	83%	94%	98%	97%	96%	94%	90%	98%
Return on shareholders' equity	2%	3%	5%	4%	6%	4%	6%	6%
Capital coverage ratio	2.06	1.96	2.04	1.98	1.87	1.71	1.61	1.60
Quarterly statistics	Q3 12	Q2 12	Q1 12	Q4 11	Q3 11	Q2 11	Q1 11	Q4 10
Number of accounts at end of the period	435,600	426,500	417,900	405,500	394,700	384,000	372,400	360,000
Total savings capital (SEK billion)	100	96	101	90	87	103	106	102
Average savings capital per account (SEK)	229,300	225,000	241,600	221,400	218,700	267,400	278,300	283,900
Number of trades	2,840,800	3,055,300	3,972,500	3,850,800	4,185,300	3,100,100	4,175,300	3,844,700
Number of trading days	65	59	64	64	66	59	63	64
Number of trades per day	43,700	51,800	62,100	60,200	63,400	52,500	66,300	60,100
Number of trades per account and month	2.2	2.4	3.2	3.2	3.5	2.7	4.0	3.6
Net commission per trade (SEK)	22	21	24	23	26	25	28	28

Key figures - Group	30/09/2012	30/09/2011	31/12/2011
Operating margin (%)	25%	33%	32%
Profit margin (%)	19%	26%	25%
Investments in tangible assets, SEK million	10.5	10.5	15.0
Investments in intangible assets excl. company acquisitions, SEK million	12.5	7.1	10.4
Of which, internal development expenses	3.6	2.2	3.0
Earnings per share before dilution, SEK	0.78	1.21	1.54
Earnings per share after dilution, SEK	0.78	1.21	1.54
Return on shareholders' equity (%)	9%	15%	20%
Shareholders' equity per share, SEK	8.34	7.95	8.17
Dividend per share, SEK	-	-	0.65
Share price, SEK	18.80	15.30	15.60
Market capitalization at the end of the period, SEK million	3,291	2,678	2,730
Shareholders' equity, SEK million	1,460.5	1,391.1	1,429.3
Capital base, SEK million	1,099.3	949.0	977.9
Capital coverage ratio	2.06	1.87	1.98
Average number of shares before dilution	175,027,886	175,027,886	175,027,886
Average number of shares after dilution	175,027,886	175,027,886	175,027,886
Number of shares at end of period	175,027,886	175,027,886	175,027,886
Number of full-time employees at end of period	343	336	330
Customer related key financial figures:			
Number of active accounts at end of the period	435,600	394,700	405,500
Total savings capital at end of period, SEK billion	100	87	90
Average savings capital per active account at end of period, SEK	231,520	220,020	221,355
Cash deposits at end of period incl. cash deposits in insurance operations, SEK million	13,255.4	13,235.4	12,887.1
Managed Client Funds, SEK million	164.2	154.8	109.6
Lending at end of period, SEK million	5,046.4	4,700.8	4,629.7
Lending/deposits (%)	38%	36%	36%
Number of trades for the period	9,868,600	11,460,700	15,311,500
Number of trades per day	52,493	60,961	60,760
Number of trades per active account	22.7	29.0	37.8
Number of trades per active account and month	2.5	3.2	3.1
Average net commission revenue per trade, SEK	23	27	26
DART (Daily Average Revenue from Trading), SEK	1,780,100	2,381,000	2,287,500
Annual average income/savings capital (%)	1.0%	1.1%	1.1%
Average yearly income per account, SEK	2,189	2,845	2,794
Average yearly operating expenses per account, SEK	-1,556	-1,985	-1,918
Average yearly profit per account, SEK	633	860	876

While every care has been taken in the translation of this report, readers are reminded that the original report is the Swedish PDF version.